

Bolsa de Valores y Productos de Asunción S.A.

- BVPASA was founded in 1977
- The political regime in power made its development very difficult, and after the first attempts at making it function it was shut down before 1980
- In 1993 it is reopened and ever since that time it has been operating continuously
- Initially it was formed as a securities and commodities market; however it developed only as a securities market

The first few years

- The initial legislation established fiscal incentives for the development and entry of companies into the market
- In 1997 and 1998, the local financial market shook the securities market, bank and financial institutions failures had an adverse effect on the Stock Exchange.
- Trading levels dropped from USD 100 million to USD 20 million per year until 2003
- The financial crisis takes root (1998 / 2003)

Developments

- After this crisis the BVPASA and the National Securities Commission implemented a series of regulatory changes in order to streamline the procedures for registering issues and particularly, debt issues
- As of 2004 the volume of bonds begin increasing
- Contacts with ROFEX ACSA (Rosario, Argentina) begin

Developments

- New issuers come in as of 2005
- 40% average increase in the volume of operations.
- New facilities bring us closer to the people
- The relationship with ROFEX is consolidated, the agreements for the development and implementation of a comprehensive clearing and trading system are signed
- A FOMIN is agreed with the IDB for the financing of the new system

Developments

- With the non approval of the Law for the Securities Exchange in 2005, the Exchange evaluates the possibility to dematerialize and undertake electronic custody
- The National Securities Commission approves the process and follows it
- Operational regulations are approved in 2009
- The SEN is launched in 2010

ELETRONIC TRADING SYSTEM (SEN)

Implemented in 2010 Up to then all issues had been done on paper

The SEN:

A mechanism that has been developed in order to facilitate the undertaking of electronic transactions in the BVPASA

The SEN implies

DEMATERIALIZATION

• CENTRALIZED REGISTRY AND CUSTODY

BOOK-ENTRY

Market highlights :

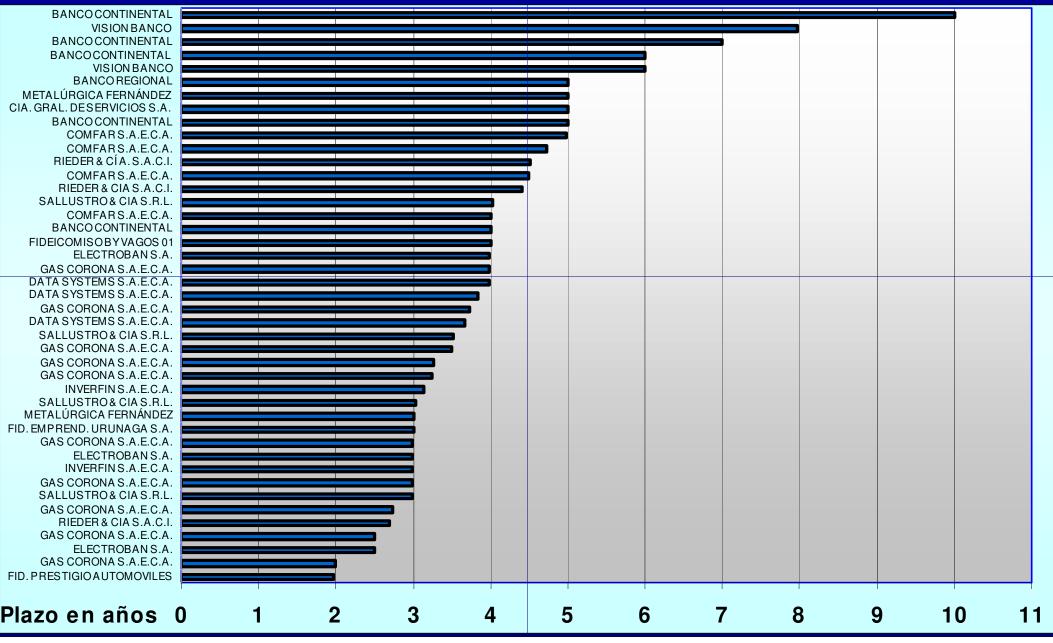
- 85% primary, 15% derivatives
- 90% debt, 10% shares
- 90% debt issues with ordinary collateral
- 80 issuers ; 42 active issuers
- 5 eligible brokerage firms
- Placing by best effort from the brokerage firms, there are no firm participants
- Risk rating firms as of 2011
- 4 rating agencies
- SEN has been active since July 2010

ELIGIBLE BROKERAGE FIRMS

BROKERAGE FIRM	ADDRESS	TELEFAX
	Prof. Chávez Nº 157 c/ Santísimo Sacramento	+595 21 600 450
	Teniente Vera Nº 1340 c/ S. Long	+595 21 621 777
	Siria Nº 690 esq. Tte. Daponte	+595 21 201 255
AVANTGARDE CASA DE BOLSA S.A.	Sacramento 703 c/ España	+595 21 664 345
investor	Concordia esq. Gral. Santos Nº 179 Dpto. G4 - (Santos - Parque de Oficinas)	+595 21 212 060

OUR PRODUCTS Public Offering of Securities >Shares (Common/ Preferred) >Corporate Bonds >Investment Bonds (Cooperatives) > Public Debt Bonds Short term Stock Market Bonds > Debenture Bonds Subordinate Bonds (Banks and Financial Institutions)

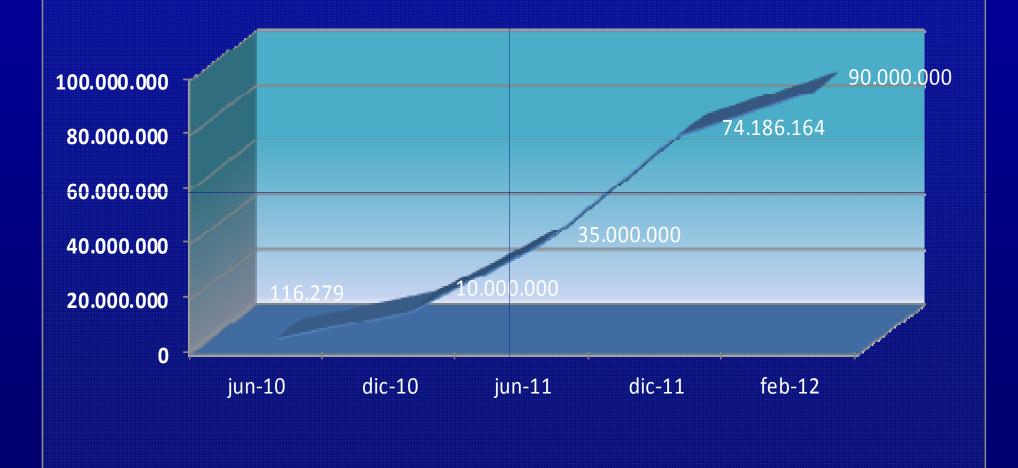
Terms for the Different Issues - 2011



Electronic Trading System, up to the present :

- 25 companies have offered dematerialized issues
- 142 Series of Bonds have been recorded, all with ISIN Codes
- 1140 Investors with an electronic custody
- USD 90 million in Book-Entry form

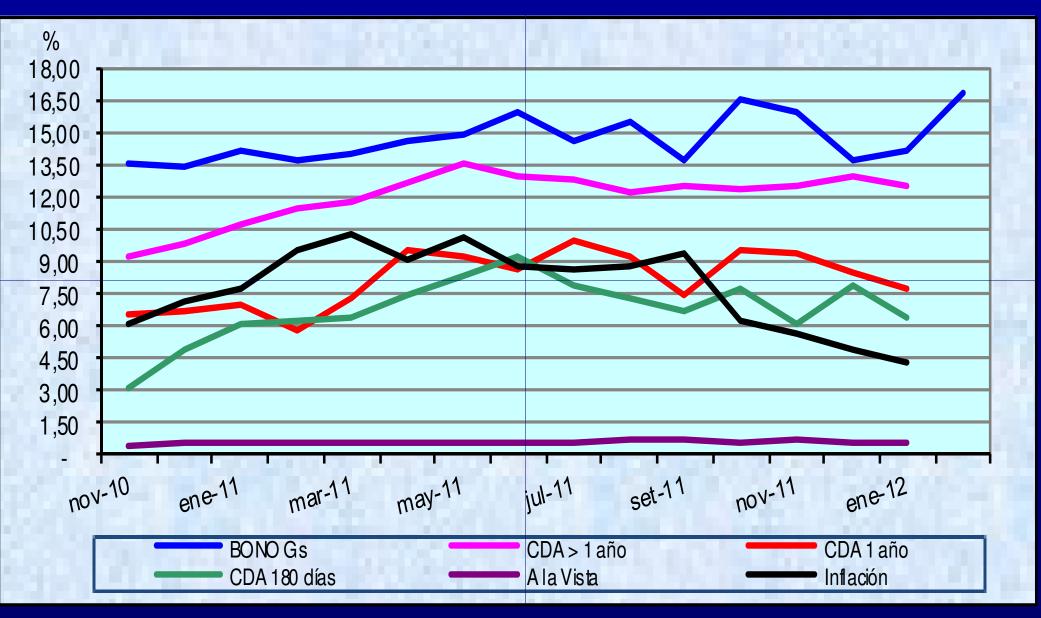




RATES AND TERMS

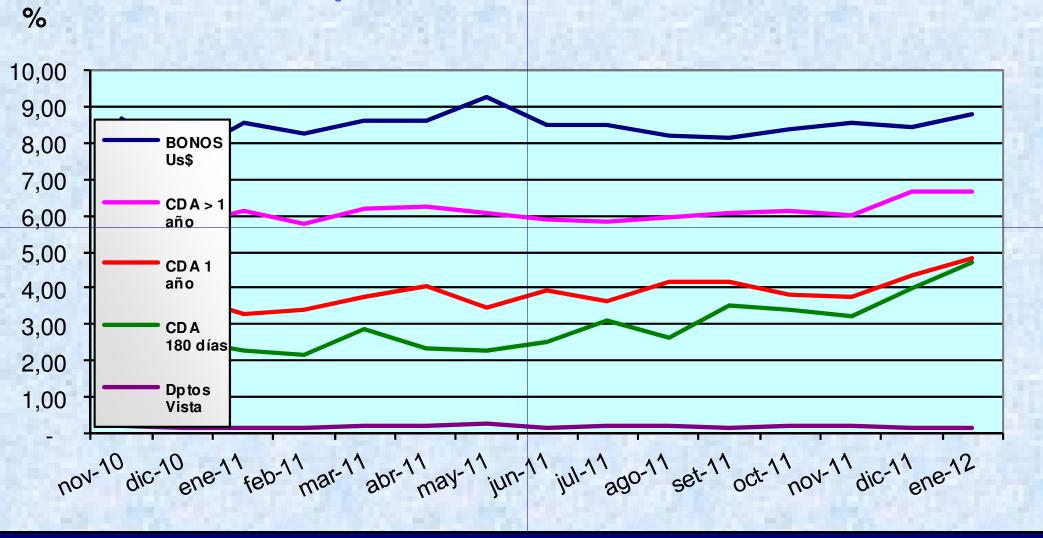
- ISSUES BETWEEN 90 days and 10 years
- Average Rate in Gs. 15% annual
- Average Rate in USD. 8% annual

Interest Rates in Gs.



Interest Rates in USD

Comparativo de tasas en US\$



Historical Trend of the Terms - Gs.



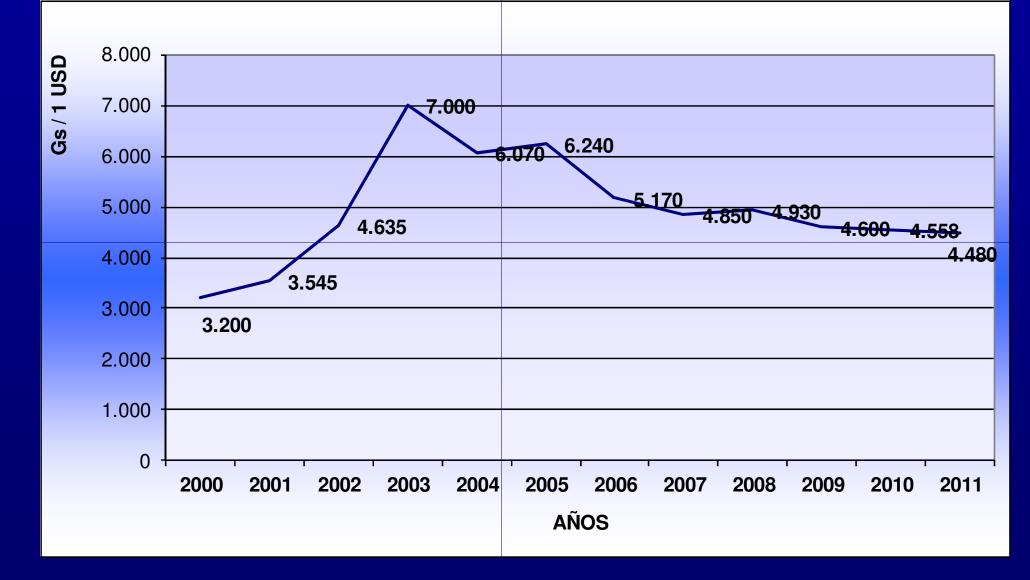
Historical trend of the Terms - USD



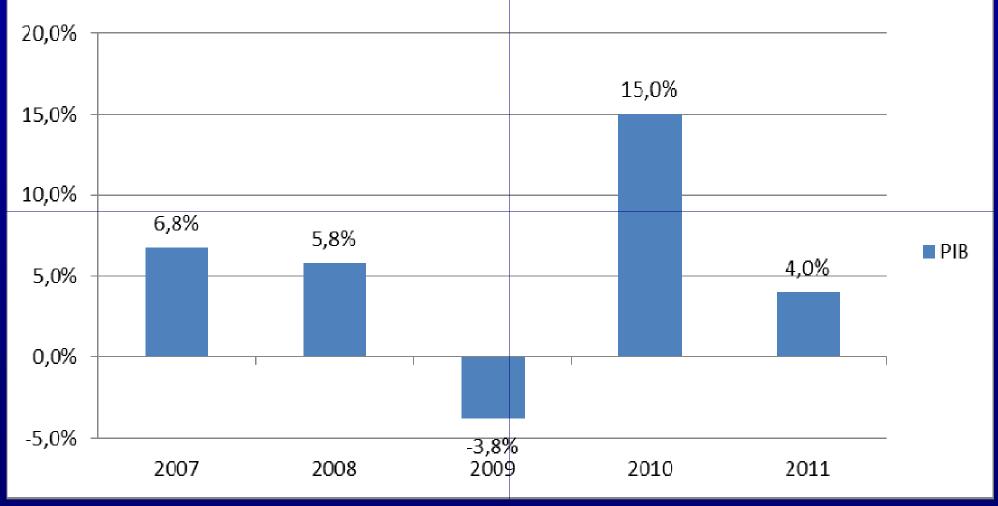
Inflation



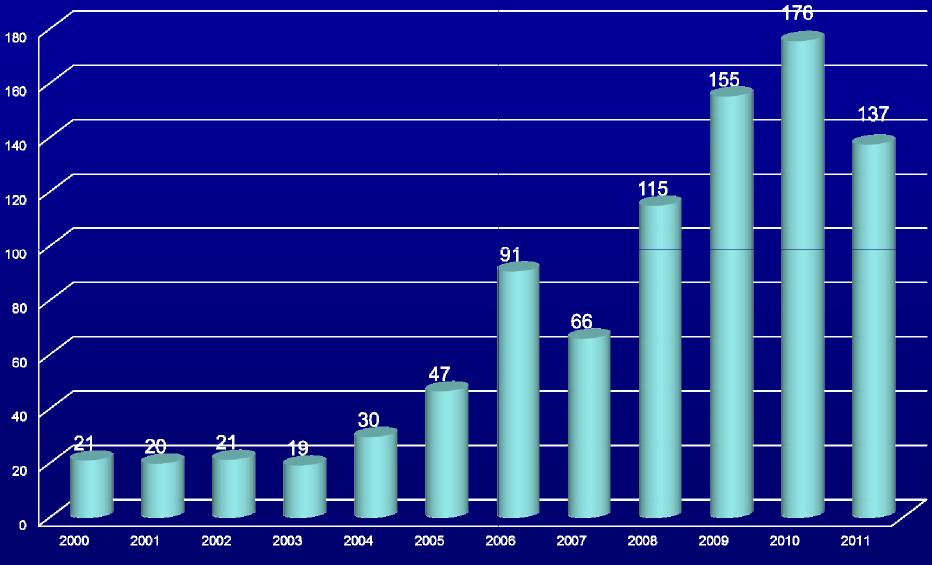
Exchange Rate performance USD-Gs



Crecimiento anual del PIB



Volumen operado en millones de US\$



Volumen US\$ constante 2000

AGUIJE !



(Thanks)